

Affidavit and Revenue Certification

Safety Council of the Louisiana Capital Area
East Baton Rouge Parish
Baton Rouge, Louisiana

**ANNUAL SWORN FINANCIAL STATEMENTS AND
CERTIFICATION OF REVENUES \$50,000 OR LESS (if applicable)**

The annual sworn financial statements are *required* by Louisiana Revised Statute 24:514 to be filed with the Legislative Auditor within 90 days after the close of the fiscal year. The certification of revenues \$50,000 or less, if applicable, is required by Louisiana Revised Statute 24:513(1)(1)(c)(i).

Personally came and appeared before the undersigned authority, William Dufrene, who, duly sworn, deposes and says that the financial statements herewith given present fairly the financial position of the Safety Council of the Louisiana Capital Area as of December 31, 2010, and the results of operations for the year then ended, in accordance with the basis of accounting described within the accompanying financial statements.

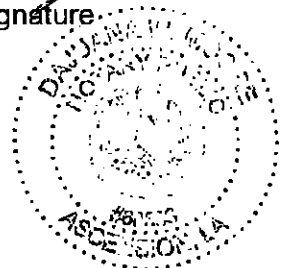
(Complete if applicable):

In addition, William Dufrene, who, duly sworn, deposes and says that the Safety Council of the Louisiana Capital Area received \$50,000 or less in revenues and other sources for the year ended December 31, 2010 from Louisiana Highway Safety Commission, and accordingly, is not required to have an audit for the previously mentioned year.


Officer Signature

Sworn to and subscribed before me this 4th day of May, 2011.


NOTARY PUBLIC
Dejuana W. Moore, Notary Public, State of Louisiana



Officer's Name _____
Officer's Title _____
Entity Address _____
Ph/Fax/E-mail _____

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date NOV 02 2011

ASSETS

CURRENT ASSETS

| | |
|----------------------|-----------|
| Cash Accounts | 374,600 |
| Account Receivable | 423,669 |
| Prepaid Expenses | 231,072 |
| Total Current Assets | 1,029,341 |

OTHER ASSETS

| | |
|---------------------------------|-----------|
| Siegen Lane Property - Land | 2,588,951 |
| Siegen Lane Property - Building | 171,548 |
| Operating Reserve | 740,393 |
| Building Fund | 983,913 |
| Employee Loan | 505 |
| Deposits | 32,835 |

FIXED ASSETS

| | |
|--------------------------|-------------|
| Furnitures and Fixtures | 416,622 |
| F&F - T Building | 119,889 |
| F&F - Gonzales Expansion | 154,490 |
| Computer Equipment | 973,901 |
| C&E - Gonzales Expansion | 35,452 |
| Technology | 286,644 |
| Video Library | 86,951 |
| Lease Improvements | 159,212 |
| Less Depreciation | (1,837,032) |
| Total Fixed Assets | 396,128 |

| | |
|---------------------|------------------|
| Total Assets | 5,943,615 |
|---------------------|------------------|

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

| | |
|---------------------------|-----------|
| Deferred Revenue | 146,642 |
| Accounts Payable | 180,947 |
| Notes Payable - Land | 2,100,000 |
| Accrued Payroll | 86,253 |
| Payroll Taxes/Benefits | - |
| Total Current Liabilities | 2,513,842 |

NET ASSETS

| | |
|--------------------------------|-----------|
| Retained Earnings | 2,951,378 |
| Designated Dev of Future - ITP | 100,000 |
| Net Income | 378,394 |
| Total Net Assets | 3,429,773 |

| | |
|---|------------------|
| Total Liabilities & Net Assets | 5,943,615 |
|---|------------------|



ACTUAL VS BUDGETED STATEMENT OF ACTIVITIES
December 31, 2010

| | Actual Month | Budgeted Month | Variance | Actual YTD | Budgeted YTD | Variance |
|-------------------------------------|-------------------------|---------------------------|-----------------|-----------------------|-------------------------|-----------------|
| Net Income by Program | | | | | | |
| Services & Events | | | | | | |
| Administration | (35,299) | (32,789) | (2,510) | (373,373) | (342,467) | (30,906) |
| Membership & Annual Events | 13,029 | 8,864 | 4,165 | 86,242 | 42,236 | 44,006 |
| Conference & EXPO | (1,099) | - | (1,099) | (41,561) | (22,284) | (19,277) |
| Services & Events Net | (23,369) | (23,925) | 556 | (328,692) | (322,515) | (6,177) |
| Training | | | | | | |
| BR & BR1 | 64,797 | 79,243 | (14,446) | 1,169,466 | 1,541,720 | (372,254) |
| Instructor Led | 2,827 | 11,531 | (8,704) | 181,484 | 126,163 | 55,321 |
| Web Based | 53,218 | 28,051 | 25,167 | 660,874 | 371,036 | 289,838 |
| Computer Based | 27,543 | 68,266 | (40,723) | 1,221,943 | 1,399,307 | (177,364) |
| COSS | 24,487 | 34,967 | (10,480) | 225,268 | 330,658 | (105,390) |
| Database/LMS License | 3,028 | 2,357 | 671 | 58,404 | 55,000 | 3,404 |
| Grants/ACT | (41,834) | 2,893 | (44,727) | 15,368 | 24,007 | (8,639) |
| Security Passport | 1,782 | 3,317 | (1,535) | 56,996 | 35,275 | 21,721 |
| PowerSafe | 40,172 | 8,979 | 31,193 | 615,018 | 245,513 | 369,505 |
| Program OH Expense | (166,323) | (159,973) | (6,350) | (1,699,946) | (1,812,556) | 112,610 |
| Training Net | 9,697 | 79,631 | (69,934) | 2,504,875 | 2,316,123 | 188,752 |
| Community | | | | | | |
| Safety Town | (297) | (289) | (8) | (3,542) | 7,385 | (10,927) |
| Think Safe Think Family | 522 | 1,687 | (1,165) | 12,797 | 1,760 | 11,037 |
| Community Programs | (2,897) | (11,550) | 8,653 | (127,884) | (136,215) | 8,331 |
| Community Net | (2,672) | (10,152) | 7,480 | (118,629) | (127,070) | 8,441 |
| Products & Miscellaneous | | | | | | |
| Products | - | 124 | (124) | 341 | 1,485 | (1,144) |
| Miscellaneous | 15,860 | 36,061 | (20,201) | 43,264 | 59,490 | (16,226) |
| Products & Miscellaneous | 15,860 | 36,185 | (20,325) | 43,605 | 60,975 | (17,370) |
| Net Program Revenue | (484) | 81,739 | (82,223) | 2,101,159 | 1,927,513 | 173,646 |
| Operating Expenses | | | | | | |
| Overhead | (177,635) | (152,840) | (24,795) | (1,315,875) | (1,349,709) | 33,834 |
| Property & Facilities | (24,535) | (25,472) | 937 | (309,782) | (305,653) | (4,129) |
| Professional Fees | - | (6,833) | 6,833 | (24,822) | (125,000) | 100,178 |
| Depreciation | (5,221) | (7,417) | 2,196 | (72,288) | (89,000) | 16,712 |
| Total Operating Expenses | (207,391) | (192,562) | (14,829) | (1,722,767) | (1,869,362) | 146,595 |
| Net Income | (207,875) | (110,823) | (97,052) | 378,392 | 58,151 | 320,241 |